

Manny Vallarino

Creative Accountant

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Industry Experience

Better Noise Music | Remote

Revenue Analyst

06/2023 – Present

Sony Music Entertainment, Latin-Iberia Regional Office | Miami, FL

Analyst, Project Management, Operations & Finance

06/2022 – 12/2022

- Co-managed the complex integration project for Som Livre, a Brazilian record label acquired by Sony Music.
- Learned the Brazilian Portuguese language to fluency in 2 months to better communicate with Brazil team.
- Managed and communicated with integration team of 50+ high-performers from varying organizational levels.
- Helped drive project Phase 1 from 10% completion to 100% in 8 months, overseeing 62,000+ hours of work effort.

Analyst, Finance & Operations

06/2020 – 05/2022

- Presented to senior management the monthly Profit & Loss statement for the regional office.
- Vetted purchase orders, coordinated any required adjustments, and acted as first-approver for expenses.
- Communicated with colleagues to solve vendor, account, process, or system issues in relation to payments.

Finance Intern

05/2019 – 08/2019

- Wrote the “Sony Music Latin-Iberia Finance Staff Training” manual to guide new Finance staff in their duties.
- Prepared expense reports for executives across the Latin-Iberia region.

Sony Music Entertainment | Los Angeles, CA

Music Licensing Intern (Fall) + Premium Content Intern (Spring)

09/2019 – 03/2020

- Created the Q3 business summary for international Sync business, which was shared with NYC HQ.
- Pitched to successfully connect Premium Content leadership with a US public figure for a potential collaboration.

Carnegie Museum of Art | Pittsburgh, PA

Financial Assistant of Museum's Deputy Director

01/2019 – 03/2019

- Supported the Deputy Director in all financial tasks given the vacancy in the Director of Finance position.

Derek Sivers, Founder of CD Baby | Remote

06/2018 – 07/2018

Co-translator for *Your Music and People*, a book by Derek Sivers

- Worked on the Spanish translation of this creative marketing book from Derek Sivers, founder of CD Baby.

Foundational Education

Carnegie Mellon University | Pittsburgh, PA + Los Angeles, CA

08/2018 – 05/2020

Master of Entertainment Industry Management

Florida State University | Tallahassee, FL

05/2013 – 12/2017

Bachelor of Science in Accounting + Minor in English

Harvard Law School Executive Education | Remote

03/2021 – 03/2021

Global Program on Negotiation

Languages

English and Spanish—Native | French, Portuguese, and Italian—Professional | SQL—Practical